



Strategic Knowledge Solutions

Collaborate... Educate... Innovate...

Who We Are

Strategic Knowledge Solutions (SKS) is a consulting firm focused on expertise development, organizational learning, and knowledge management practices and application. Our proven learning approaches produce immediate benefits by applying key experiential learning and knowledge-based strategies to improve individual, team, and organizational learning and human performance. SKS principles have accumulated over 40 years of combined experience in knowledge management and expertise development.

The SKS Team: A Proven Leader in...

- Knowledge management strategies and approaches
- Human cognition and performance
- Individual/Team/Organizational expertise development
- Community of Practice development and facilitation training
- Cognitive Task Analysis
- Knowledge Assessments
- Advanced Blended Learning environments
- Cognitively-based instructional design: Decision games and judgment exercises
- Identifying and capturing organizational 'Know How'
- Improving organizational team work and performance

SKS is customer oriented and applies the principle of **networked wisdom** to help customers solve business problems, foster strategic improvements, and create networked organizations with long-term, sustained capabilities. We value helping our customers achieve actionable results and lasting improvements.

What We Do: Knowledge Architecture

- We assess knowledge management and learning expertise and, based on what we learn from that assessment, develop the tailored blueprints for people-focused, technology-enabled, knowledge systems.
- We then orchestrate/choreograph the implementation the way an architectural firm stays in contact with the engineers and general contractor during building.
- We stay engaged as the always evolving knowledge system dynamically serves the strategic purposes of the complex adaptive organization.

"The creation and application of knowledge can be the engine of organizational performance and growth"

-Kimiz Dalkir in Knowledge Management in Theory and Practice



Strategic Knowledge Solutions

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***SKS is a Service-Disabled,
Veteran-Owned Small Business.***



Contract Holder
Contract GS-02F-0093X

Our Core Competencies

SKS brings to the table five main competencies to help organizations improve performance and increase their competitive edge. These competencies can be delivered through a myriad of knowledge-based, educational, and skill-based processes, tools, and applications. **We specialize in Knowledge Management Solutions for high-stakes, high-complexity organizations.**

SKS Core Competencies

Competencies	Our Approaches	The Results
Assessment	<ul style="list-style-type: none"> Cognitive Task Analysis Gap Analysis Knowledge Assessment Learning Needs Assessment Training Effectiveness Evaluation 	<ul style="list-style-type: none"> Analysis of Social-Technical business processes against organizational objectives Identification of root causes rather than just symptoms Improved understanding of behaviors required to close gaps Benchmarking and measure of effectiveness design
Knowledge Management	<ul style="list-style-type: none"> Look at the entire Knowledge Environment™ Synchronized Knowledge Strategy Communities of Practice and Purpose Facilitation Skills Development KM Program Oversight Integrated with your learning environment Leverage our network of the best KM practitioners 	<ul style="list-style-type: none"> Holistic approach to managing knowledge and improved knowledge flow KM strategy that enables organizational performance objectives Better connected workforce Improved collaboration and knowledge sharing More options to address your specific needs
Expertise Development	<ul style="list-style-type: none"> Situated learning activities: Vignettes, Judgment Exercises, Decision-Games, and Digital Stories Capture and transfer tacit knowledge effectively Virtual Teaming Solutions Advanced Blended Learning design Guided deliberate practice and coaching Leadership development and training Deliberate change management methodology 	<ul style="list-style-type: none"> Improved knowledge retention Attain deep expertise more quickly High Performing Leader Teams Improved instructional techniques Deliberately form and launch project teams Increased adoption to new processes, structures, and tools
Cognitive Task Analysis	<ul style="list-style-type: none"> Advanced instructional design Expert interview techniques Workshops, seminars, consulting Situation-based learning 	<ul style="list-style-type: none"> Strategies for extracting tacit knowledge and expertise to improve learning, performance, organizational design and development, and system design and usability Prevent organizational knowledge loss
Actionable Research and Development	<ul style="list-style-type: none"> Direct observation and experimentation Publish and share everything we do Innovative and practical Orient on how we collaborate, learn, decide, and act 	<ul style="list-style-type: none"> A foundation for lasting solutions focused on changing behavior All work is grounded in theory <i>and</i> validated in practice Improved human performance and cognition

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SKS Can Help Your Organization...

- Capture, organize, share, and use your intellectual capital for competitive advantage
- Connect your workforce through Communities of Practice and Purpose
- Build relationships and trust among employees
- Create effective and productive teams
- Identify and share knowledge, experience, and expertise across your organization
- Develop judgment and expertise in new employees/leaders faster
- Improve decision making and foster innovation
- Manage knowledge processes to improve knowledge flow
- Save time and reduce start-up costs of new initiatives
- Become a learning organization

What your company knows drives what your company does. SKS helps identify the gaps and designs the roadmap and tools to help your company improve learning and performance to stay competitive.



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